

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

June 27, 2023

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Bid No. 9096.8, Corridor Lockers for Various Locations be rejected due to lack of competitive bids received, as only one response was received, and that Bid No. 9096.8, Corridor Lockers for Various Locations be re-advertised, and

WHEREAS, It is recommended that Bid No. 9190.8, Restroom Partition Replacement at Various Facilities be rejected due to lack of competitive bids received, as only one response was received, and that Bid No. 9190.8, Restroom Partition Replacement at Various Facilities be re-advertised; now therefore be it

Resolved, That Bid No. 9096.8, Corridor Lockers for Various Locations be rejected due to lack of competitive bids received, and re-advertised; and be it further

Resolved, That Bid No. 9190.8, Restroom Partition Replacement at Various Facilities be rejected due to lack of competitive bids received, and re-advertised; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders or offerors meeting specifications as follows:

20CM-140 Ice Cream and Ice Cream Freezers/Insulated Freezer Bags
Responsible Office: Office of District Operations—Department of
Materials Management—Division of Food and Nutrition Services
Description: Bridge contract through Anne Arundel County Public
Schools for the purchase of ice cream and ice cream
freezers/insulated freezer bags

Awardee

Hershey Creamery Company, Harrisburg, Pennsylvania
Local Affiliate: Elkridge, Maryland

\$302,070

FI-R-0251-18	<p>Multifunctional Device Equipment, Supplies, Software, and Service Solutions Responsible Office: Office of District Operations—Department of Materials Management Description: For the purchase of new school copiers to replace equipment that was purchased and serviced as part of the Copy-Plus initiative, and are now discontinued and the parts are no longer available</p> <p><u>Awardee</u> Canon Solutions America, Inc., Melville, New York Local Affiliate: Ellicott City, Maryland</p>	\$115,700
IFB 2000003059	<p>Exercise Equipment, Accessories, and Parts—Extension Responsible Office: Office of the Chief Academic Officer—Department of Pre-K–12 Curriculum Description: Bridge contract through Fairfax County, Virginia for the annual purchase of exercise equipment by middle and high schools</p> <p><u>Awardees</u> EngerG Fitness and Wellness Solutions, LLC, Baltimore, Maryland Gym Source USA, LLC, Teterboro, New Jersey Heartline Fitness Products, Inc., Rockville, Maryland Johnson Health Tech North America, Inc., Cottage Grove, Wisconsin, Local Affiliate: Frederick, Maryland Wellness Solutions, Inc., Haymarket, Virginia Promaxima Mfg., Inc., Houston, Texas Total</p>	\$350,000
JMI-601-07	<p>Library Management System—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: Bridge contract through Baltimore County Public Schools for the annual maintenance and support of the Destiny Library Manager, Title Peek, and Lexile Reading Service resources</p> <p><u>Awardee</u> Follett School Solutions, Inc., McHenry, Illinois</p>	\$137,000

PLTW 2023 –2024	<p>Project Lead the Way Biomedical Sciences & Technology Education Programs Responsible Office: Office of the Chief Academic Officer—Department of College and Career Readiness and Districtwide Programs Description: For the purchase for school year 2023–2024, of curriculum related items used mainly by the science and technology education departments</p> <p><u>Awardee</u> Project Lead the Way Inc., Indianapolis, Indiana</p>	\$431,465
TIPS 210903	<p>Cafeteria Point of Sale Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services Description: Bridge contract through TIPS USA for the meal viewer menu subscription software, professional learning and technical support</p> <p><u>Awardee</u> Global Payments Inc. dba Heartland School Solutions. Rochester, New York</p>	\$432,928
TIPS 230105	<p>Technology Solutions, Products, and Services Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Bridge contract through TIPS USA for an end-to-end learning solution that supports: teachers with up-to-date assessments of where students are performing, insight on where they need help, and actionable steps to accelerate learning</p> <p><u>Awardee</u> IXL Learning, Inc., San Mateo, California</p>	\$347,810
020723-CBS	<p>Educational Science Products Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: Bridge contract through Sourcewell for schools to purchase science and technology supplies for instructional use</p> <p><u>Awardee</u> Carolina Biological Supply Company, Burlington, North Carolina</p>	\$195,000

027.18.B3	<p>Bleacher Inspection, Installation, Maintenance and Repair—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations Description: Bleacher inspections, maintenance, and repairs</p> <p><u>Awardees</u> Modern Door & Equipment Sales, Inc., White Plains, Maryland T J Distributors, Inc., Forest Hill, Maryland</p> <p style="text-align: right;">Total</p>	\$100,000
1091.6	<p>Services for Infants and Toddlers with Developmental Delays—Extension Responsible Office: Office of the Chief Academic Officer—Office of Special Education Description: Contract extension for determination of eligibility services for infants and toddlers with developmental delays</p> <p><u>Awardees</u> (See note on page 8) Easter Seals Serving DC/MD/VA, Inc., Silver Spring, Maryland EBS Healthcare Inc., West Chester, Pennsylvania Kathleen Rodriguez, * Silver Spring, Maryland National Speech Language Therapy Center, * Bethesda, Maryland Virtus et Scientia, LLC, * Lanham, Maryland</p> <p style="text-align: right;">Total</p>	\$67,000
1093.7	<p>Propane Gas—Extension Responsible Office: Office of the Chief of District Operations—Department of Facilities Management—Division of Sustainability and Compliance Description: Annual contract for the purchase of propane gas delivered to various schools</p> <p><u>Awardee</u> The HJ Poist Gas Co, Laurel, Maryland</p>	\$130,000
1101983	<p>Section 2 Zone 2 Regular Unleaded Truck Transport—Extension Responsible Office: Office of the Chief of District Operations—Department of Transportation Description: Bridge contract through the Montgomery County Government for unleaded gasoline for MCPS vehicles</p> <p><u>Awardee</u> World Fuel Services, Inc., Miami, Florida. Local Affiliate: Virginia Beach, Virginia</p>	\$900,000

2021002788	<p>Print Goods and Services Responsible Office: Office of District Operations—Department of Materials Management Description: For the purchase of new school copiers to replace equipment that was purchased and serviced as part of the Copy-Plus initiative, and are now discontinued and the parts are no longer available</p> <p><u>Awardee</u> (See note on page 8) Capitol Document Solutions, LLC, * Rockville, Maryland</p>	\$110,000
2021002889	<p>Science/Labware Supplies and Equipment—Extension Responsible Office: Office of the Chief Academic Officer—Department of Pre-K–12 Curriculum Description: Bridge through the University of California contract for science supplies and equipment</p> <p><u>Awardee</u> Fisher Scientific Company, LLC, Hanover Park, Illinois</p>	\$220,000
210301	<p>Academic Curriculum and Instructional Educational Goods, Materials, and Services—Extension Responsible Office: Office of the Chief Academic Officer—Curriculum and Instructional Programs Description: Bridge contract through TIPS USA for the purchase of Quaver Online Platform for music in Grades K–5 to serve as the primary curriculum resource for all elementary schools</p> <p><u>Awardee</u> QuaverEd, Inc. dba QuaverMusic.com, LLC, Nashville, Tennessee</p>	\$256,500
4118.7	<p>Industrial V Belts Responsible Office: Office of District Operations—Department of Facilities Management—Division of Maintenance and Operations Description: For the purchase of industrial V belts</p> <p><u>Awardee</u> Neopart Transit, LLC, Reading, Pennsylvania</p>	\$30,000

4264.1	<p>Special Education Operations—Extension Responsible Office: Office of the Chief Academic Officer—Office of Special Education Description: Annual contract with Maryland School for the Blind (MSB). MSB provides Orientation & Mobility instructors that support Maryland school systems</p> <p><u>Awardee</u> The Maryland School for the Blind, Baltimore, Maryland</p>	\$177,030
4362.1	<p>Professional Services—Extension Responsible Office: Office of the Chief Academic Officer—Office of Special Education Description: Contract extension for mental health services to MCPS students with autism or emotional disabilities</p> <p><u>Awardee</u> The Foundation Schools, Rockville, Maryland</p>	\$244,185
4569.1	<p>Internship Programs with Urban Alliance—Extension Responsible Office: Office of the Chief Academic Officer—Curriculum and Instructional Programs Description: Contract extension for Pre-Internship professional development training and placement of participants into paid internships</p> <p><u>Awardee</u> The Urban Alliance Foundation, Inc., Washington, DC</p>	\$125,000
4883.1	<p>Literacy and Mathematics Intervention Materials for Middle School Grades 6–8—Extension Responsible Office: Office of the Chief Academic Officer—Curriculum and Instructional Programs Description: Contract extension for evidence-based tier 3 literacy and math intervention programs for Grades 6–8</p> <p><u>Awardee</u> Houghton Mifflin Harcourt Publishing Company, Boston, Massachusetts</p>	\$112,192

4950.1	<p>Expert School Safety Training—Extension Responsible Office: Office of Human Resources—Department of Systemwide Safety and Emergency Management Description: Contract extension for the provision of specialized law enforcement training and emergency response solutions</p> <p><u>Awardee</u> Tomahawk Strategic Solutions LLC, Nashville, Tennessee</p>	\$52,250
4973.1	<p>Leader Learning: Facilitative Leadership Responsible Office: Office of Strategic Initiatives—Districtwide Professional Learning Description: Professional learning for school instructional leadership teams to manage change, foster inclusive environments, and inspire commitment to district goals</p> <p><u>Awardee</u> Interaction Associates, Stoneham, Massachusetts</p>	\$432,685
4982.1	<p>Community Schools After School Soccer Responsible Office: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: For the provision of after school activities for ten additional community schools</p> <p><u>Awardee</u> Masi Sports Academy, LLC, Wheaton, Maryland</p>	\$120,000
7066.8	<p>Vehicle Maintenance, Repair and Inspection—Extension Responsible Office: Office of District Operations—Department of Transportation Description: Service contract for vehicle maintenance, repair and inspections for Fleet Maintenance</p> <p><u>Awardees</u> (See note on page 8) Bunn, LLC, Rockville, Maryland Colonial Equipment Company, Monrovia, Maryland J & M Truck Repair, Inc., Frederick, Maryland KLO Companies, * Rockville, Maryland Total</p>	\$400,000

7070.11	Printing Supplies—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: For the purchase of printing equipment and supplies, including plates and ink additives for the EGPS Print Shop <u>Awardees</u> G.E. Richards Graphic Supplies Company Inc., Landisville, Pennsylvania Walker Supply Company, Rockville, Maryland Total	\$77,000
7143.5	Trash Compactor Truck Responsible Office: Office of District Operations—Department of Facilities Management—Division of Maintenance and Operations Description: New annual contract for the purchase of a trash compactor truck as needed by Operations <u>Awardee (See note below)</u> K Neal International Trucks, LLC * Hyattsville, Maryland	\$211,750
9442.4	Energy Management Systems Contractor's Prequalification Responsible Office: Office of District Operations—Department of Facilities Management—Division of Maintenance and Operations Description: New contract award to prequalify contractors that will maintain, upgrade, provide, and install new energy management systems as required <u>Awardees (See note below)</u> Building Automation Services, Inc., Lorton, Virginia Control Sources, LLC, Baltimore, Maryland Performance Controls, LLC, * Rockville, Maryland Pritchett Controls, Inc., Beltsville, Maryland Total	\$975,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$7,052,565

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the

Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
20CM-140	Ice Cream and Ice Cream Freezers/Insulated Freezer Bags						
	Bridge with Anne Arundel County Public Schools						
FI-R-0251-18	Multifunctional Device Equipment, Supplies, Software, and Service Solutions						
	Bridge with National Intergovernmental Purchasing Alliance Company						
IFB 2000003059	Exercise Equipment, Accessories, and Parts—Extension						
	Bridge with Fairfax County, Virginia						
JMI-601-07	Library Management System—Extension						
	Bridge with Baltimore County Public Schools						
PLTW 2023-2024	Project Lead the Way Biomedical Sciences & Technology Education Programs						
	N/A						
TIPS 230105	Technology Solutions, Products and Services						
	Bridge with TIPS USA						
TIPS210903	Cafeteria Point of Sale						
	Bridge with TIPS USA						
020723-CBS	Educational Science Products						
	Bridge with Sourcewell						
027.18.B3	Bleacher Inspection, Installation, Maintenance and Repair—Extension						
	Bridge with Howard County Public Schools						
1063.6	Speech-Language Services for Students with Disabilities	41	7	23	10	13	4
1091.6	Services for Infants and Toddlers with Developmental Delays—Extension	26	7	12	7	5	3
1093.7	Propane Gas—Extension	5	0	3	0	1	0
1101983	Section 2 Zone 2 Regular Unleaded Truck Transport—Extension						
	Bridge with Montgomery County Government						
2021002788	Print Goods and Services						
	Bridge with OMNIA Partners						
2021002889	Science/Labware Supplies & Equipment—Extension						
	Bridge with University of California						

Bid Activity Report
June 27, 2023

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
210301	Academic Curriculum and Instructional Educational Goods, Materials, and Services—Extension						
4118.7	Industrial V Belts	13	2	1	0	1	0
4264.1	Special Education Operations—Extension	N/A					
4362.1	Professional Services—Extension	N/A					
4569.1	Internship Programs with Urban Alliance—Extension	N/A					
4883.1	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8—Extension	15	0	11	0	1	0
4950.1	Expert School Safety Training—Extension	N/A					
4973.1	Leader Learning: Facilitative Leadership	47	2	2	0	1	0
4982.1	Community Schools After School Soccer	N/A					
7066.8	Vehicle Maintenance, Repair, and Inspection—Extension	14	3	6	2	4	1
7070.11	Printing Supplies—Extension	8	1	4	0	2	0
7143.5	Trash Compactor Truck	22	3	2	1	1	1
9111.7	Pizzas, Baked - Frozen—Extension	8	1	6	1	4	1
9442.4	Energy Management Systems Contractor's Prequalification	5	1	4	1	4	1